

### USL Soccer home games (approx.)

- Home games: 15 (more like 17 but just to play it safe)
- Attendance per game: 8,000 (low) to 10,000 (high)
- Per-attendee game-day spending (local goods/services): \$100 (low) to \$200 (high): food/drink, parking/ride share, merch, nearby retail.

#### 1) Direct game-day spending (per game)

Formula:

Attendance  $\times$  Spend per attendee = Direct Spending

- Low case:  $8,000 \times \$100 = \$800,000$
- High case:  $10,000 \times \$200 = \$2,000,000$

So, per match, estimated direct spending =  $\sim \$0.8M$  to  $\$2.0M$ .

#### 2) Direct spending (full season)

Formula:

Season Direct Spending = Per-game Direct  $\times$  15 games

- Low season direct:  $\$800,000 \times 15 = \$12,000,000$
- High season direct:  $\$2,000,000 \times 15 = \$30,000,000$

So across 15 home games, direct spending =  $\sim \$12M$  to  $\$30M$ .

#### 3) “Total economic activity” (adding multiplier effects)

Per game (using the low/high direct spending)

- Conservative (1.5 $\times$ ):
  - $\$800,000 \times 1.5 = \$1,200,000$
  - $\$2,000,000 \times 1.5 = \$3,000,000$
- Moderate (1.8 $\times$ ):
  - $\$800,000 \times 1.8 = \$1,440,000$
  - $\$2,000,000 \times 1.8 = \$3,600,000$

That's where the “**~\$1.5M to \$3M+ per game**” **estimated** concept comes from: it's basically  $\$0.8M$ – $\$2.0M$  direct, scaled by a  $\sim 1.5\times$  (or higher) multiplier.